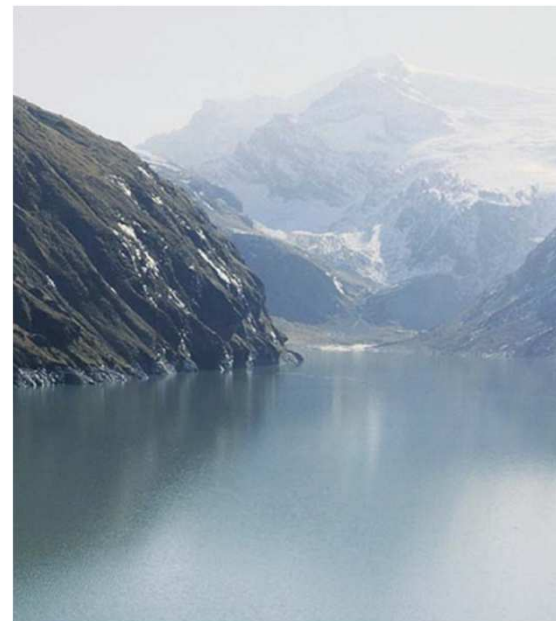
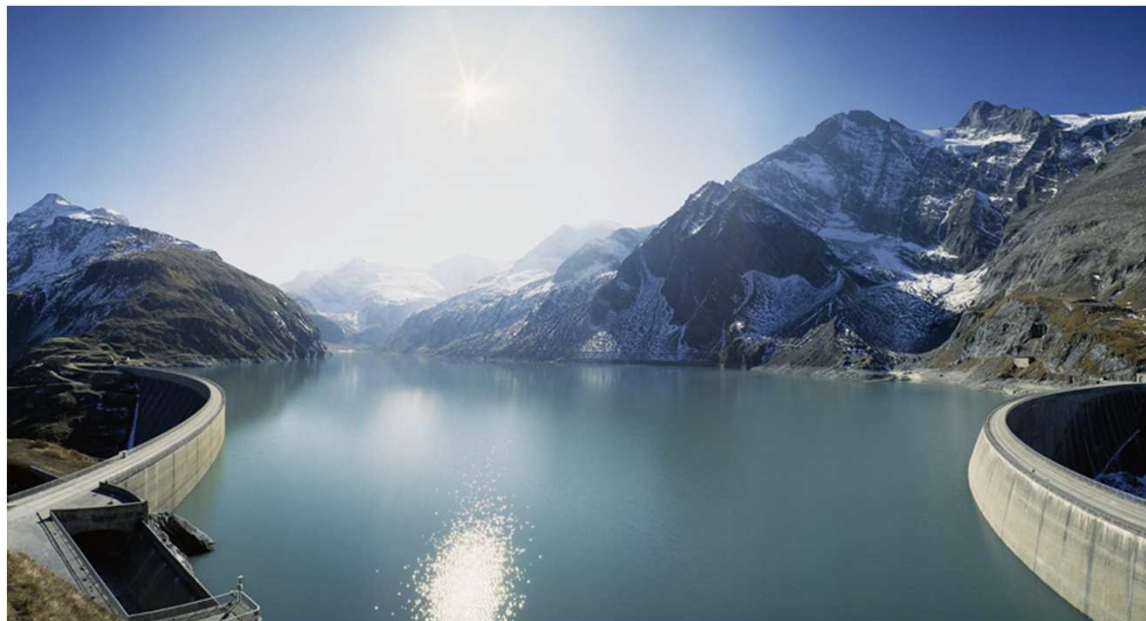


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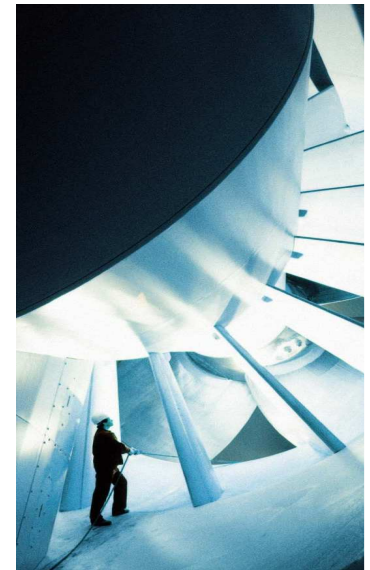
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VERBUND

Results quarter 1/2020

Vienna, 13/5/2020

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At a glance

Influencing factors

- Change in energy market environment due to COVID-19 crisis
- Higher average achieved contract prices for own generation from hydro production due to long term hedging strategy despite lower spot market prices
- Hydro coefficient 9 percentage points above the long term average but 12 percentage points below Q1/2019
- Higher contribution from flexibility products (especially congestion management)
- Lower contribution from the high voltage grid

Development of results, cash flows and debt

- EBITDA €331.0m (−4.9%)
- Group result €156.5m (−12.1%)
- Operating cash flow €298.2m (−21.5%); Free cash flow after dividends €150.2m (−50.9%)
- Net Debt €2,104.2m (−6.7%)

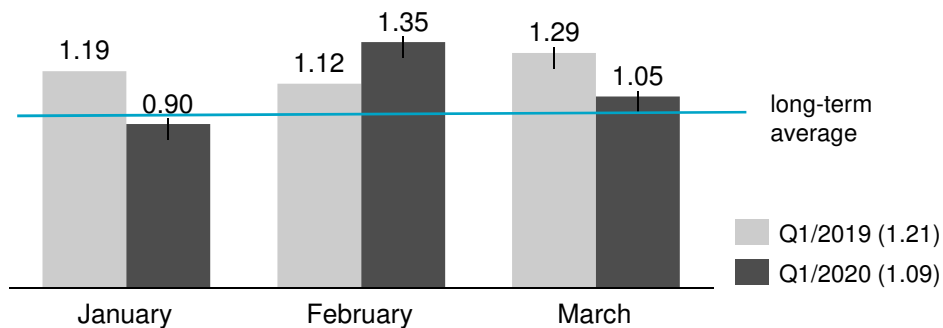
Outlook range 2020 adjusted

- EBITDA between approx. €1,090m and €1,250m, Group result between approx. €470m and €560m
- Pay-out ratio between 40% and 50% on adjusted Group result

Slightly lower own generation

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Hydro coefficient (run-of-river)

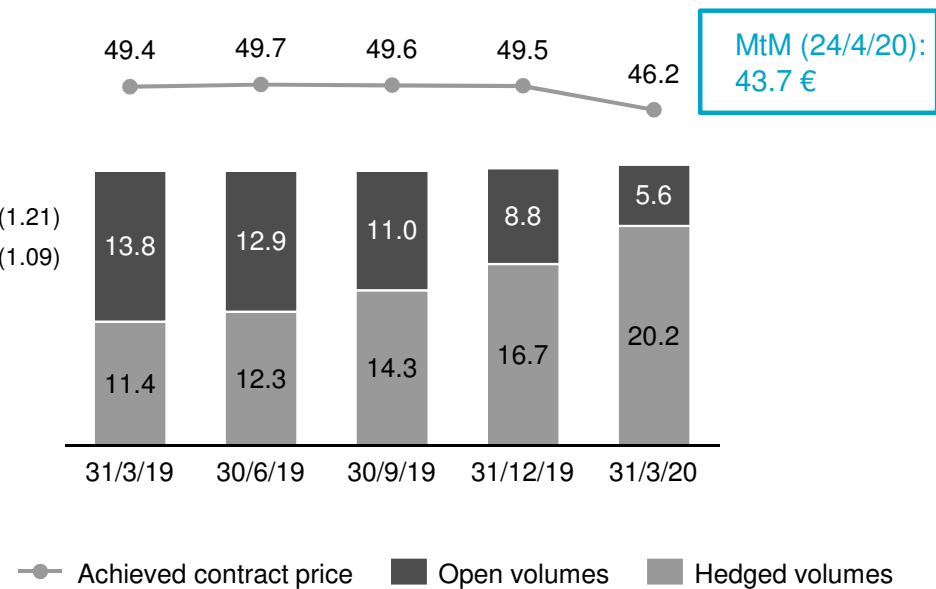


Electricity supply 16,277 GWh (+213 GWh, +1,3%)

- Hydropower: 6,776 GWh (−331 GWh, −4.7%)
 - Storage power: 1,266 GWh (+154 GWh)
- Thermal Power: 576 GWh (+191 GWh, +49.6%)
 - CCGT Mellach: 244 GWh (+146 GWh)
- Wind/solar: 315 GWh (+19 GWh, +6.2%)
- Purchase from third parties: 8,611 (+335 GWh)

Hedging volumes 2020¹/ TWh

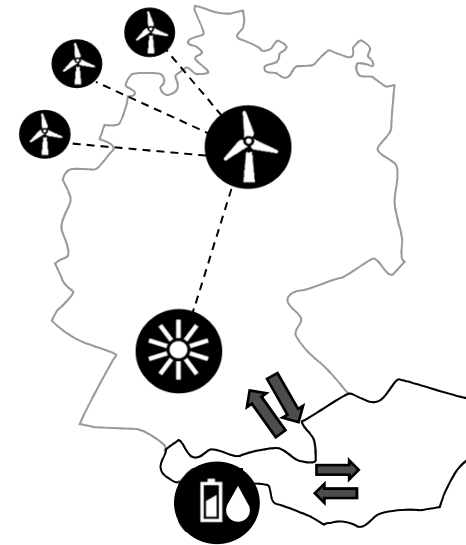
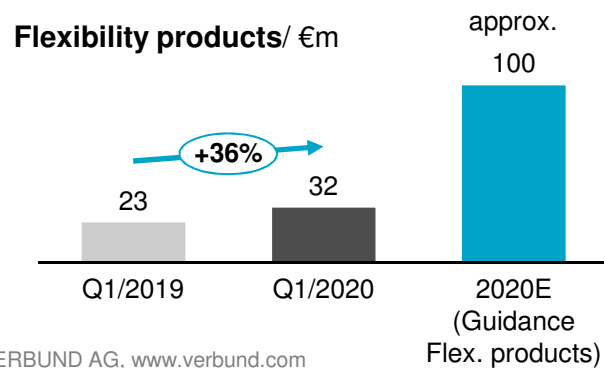
FY2019: €39.0/MWh



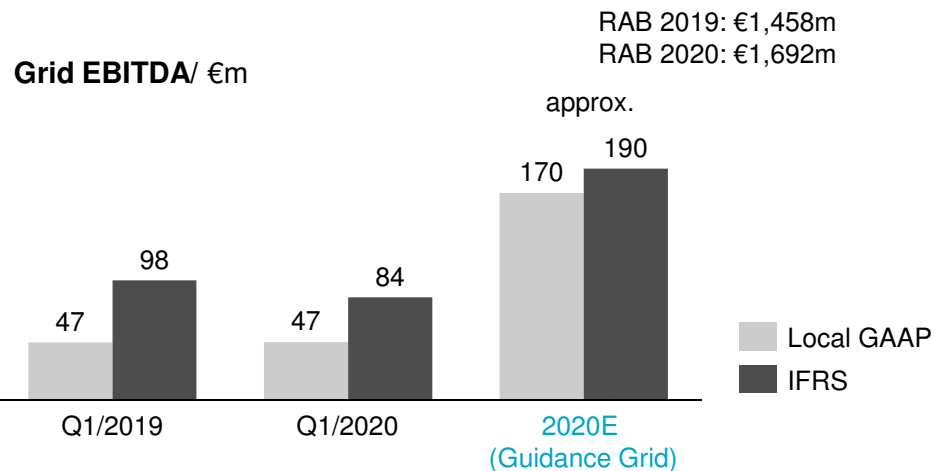
¹ Hydro production excluding volumes for holders of interests (at cost) and volumes resulting from pumping.

Flexibility products increased

- Increasing system volatility in the European grid system due to rapid development of new renewables
- Demand for flexibility products depending on the following influencing factors:
 - Temperatures/weather in winter/summer
 - Revision of nuclear power plants
 - Hydro production
 - Installation of phase shifters
 - Congestion management within Austria (in addition to DE/AT)
- Flexibility products include control energy, congestion management, grid system services, intraday trading, capacity/cold reserve and pumping/reverse operations



Lower result contribution from high voltage grid



Grid FY 2019/ km

Voltage Level	Route length	System length
380-kV	1,156	2,583
220-kV	1,613	3,206
110-kV	656	1,170
110-kV (cable)	3	6
Total	3,428	6,965

Local GAAP: stable earnings and cash flows

- Differences between revenues and planned revenues compensated by a regulatory account

IFRS: volatile earnings

- Revenue surpluses or shortfalls are not utilised/compensated via the regulatory account

⇒ Volatility in IFRS from: control energy, auctioning off of cross-border grid capacities, congestion management services

Decrease in grid EBITDA Q1/2020 (IFRS)

- Lower contribution from congestion management

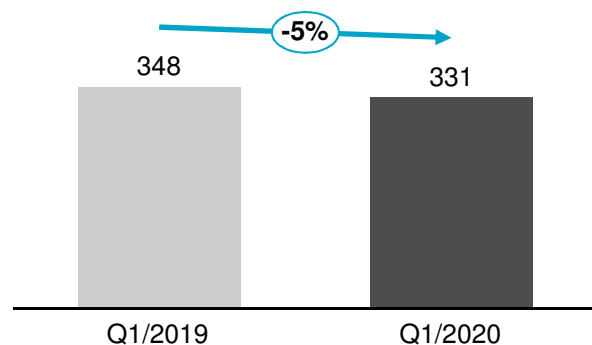
WACC for regulatory period (2018-2022)

- Approximately 5% (4.88% pre tax for existing assets, 5.20% pre tax incl. investment-markup for new assets)

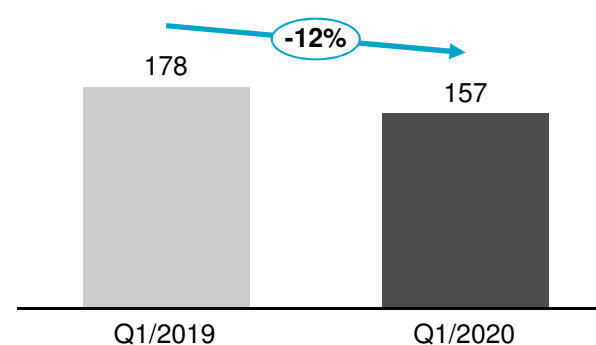
Key financial figures (1)

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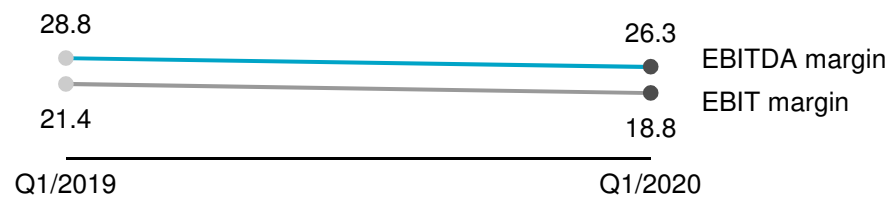
EBITDA/ €m



Group result/ €m

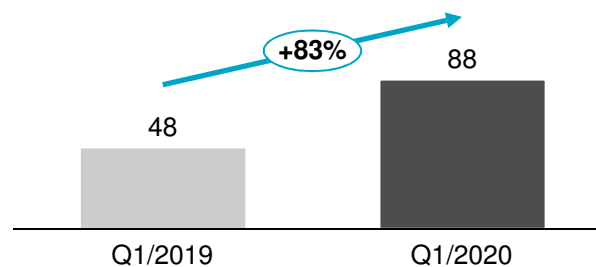


Margins/ %



Additions/ €m

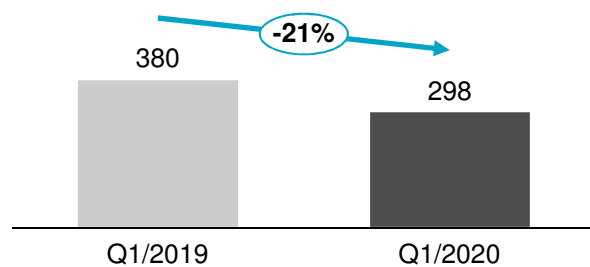
to tangible assets



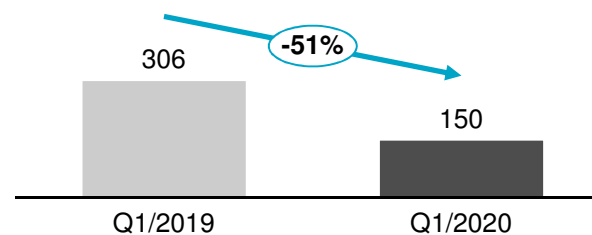
Key financial figures (2)

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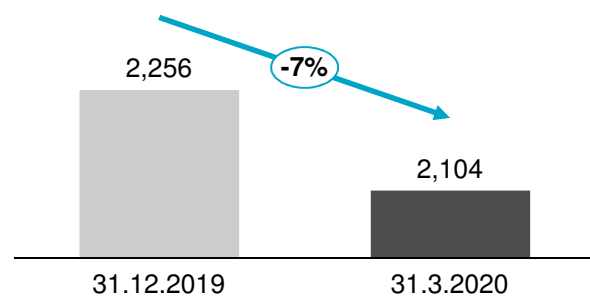
Operating cash flow/ €m



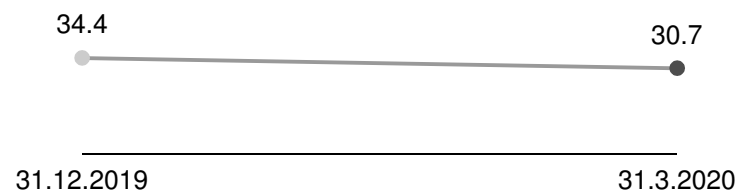
Free cash flow after dividends/ €m



Net debt/ €m

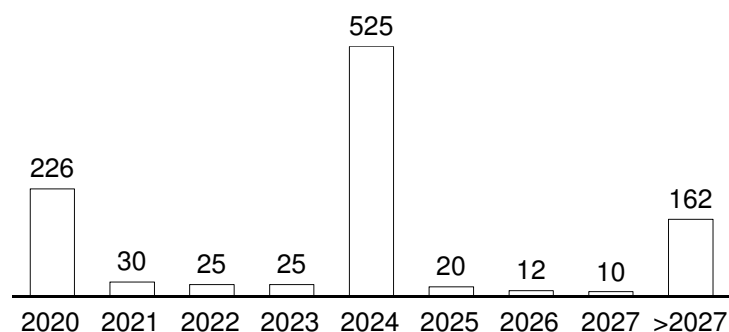


Gearing/ %

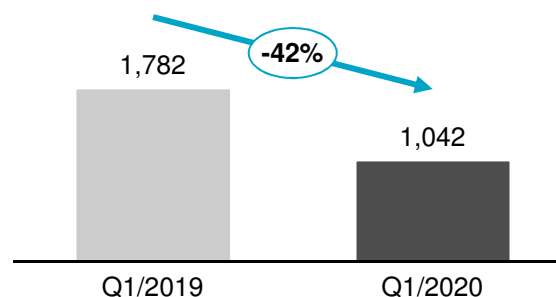


Financial liabilities

Debt maturity profile/ €m



Financial liabilities/ €mn



Financial liabilities

- Book value Financial liabilities: €1,042m

Financial ratios

- Duration: 4.1 years
- Effective interest rate: 2.82% p.a.
- Uncommitted lines of credit: approx. €405m*
- Syndicated loan: €500m

Interest mix

- 98% fixed interest rate
- 2% floating interest rate

Currency

- 100% EUR

Rating

S&P Global
Ratings

A/stable outlook

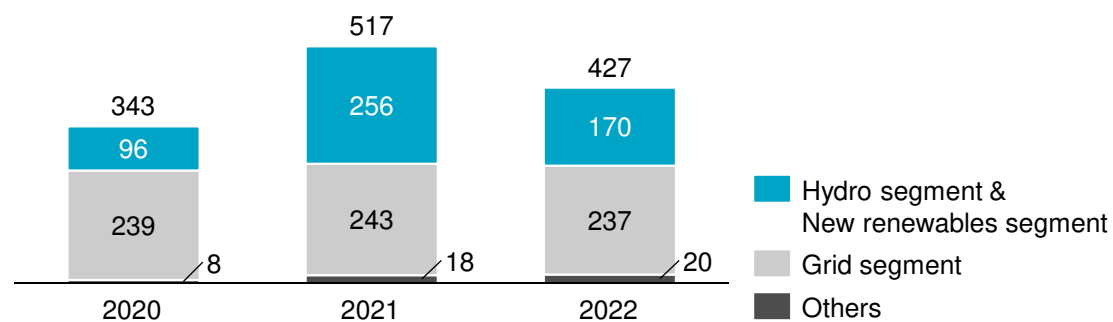
MOODY'S
INVESTORS SERVICE

A3/stable outlook

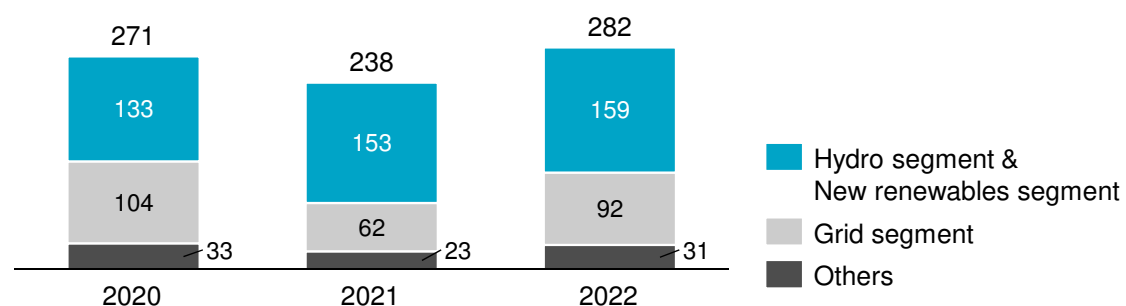
CAPEX plan 2020-2022 (total of €2,077m)

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Growth CAPEX/ €m (total of €1,287m)



Maintenance CAPEX/ €m (total of €790m)



Outlook

Sensitivities 2020

A change of 1% (generation from hydropower/ windpower) or €1/MWh (wholesale price) either way would be reflected as follows in the group result for 2020, other things being equal:

- Greater or less generation from hydropower: +/- €3.7m
- Greater or less generation from windpower: +/- €0.4m
- Wholesale prices (renewable generation): +/- €3.8m

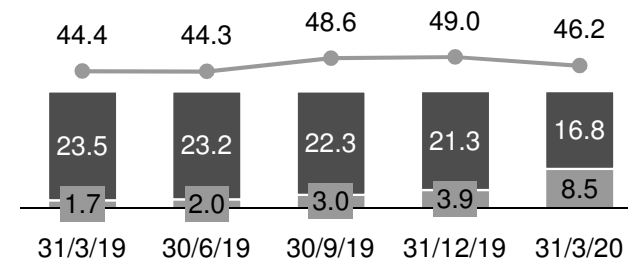
Earnings outlook 2020 adjusted

EBITDA between approx. €1,090m and approx. €1,250m and Group result between approx. €470m and approx. €560m based on an average generation from hydropower and windpower in Q2-4/2020 as well as the opportunities and risk situation of the Group.

For financial year 2020, VERBUND plans to pay out between 40 and 50% of the Group result after adjustment for non-recurring effects.

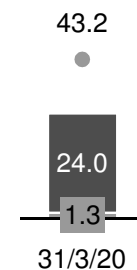
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Hedging volumes 2021¹ / TWh



MtM (24/4/20):
42.3€

Hedging volumes 2022¹ / TWh



MtM (24/4/20):
43.9 €

—●— Achieved contract price ■ Open volumes ■ Hedged volumes

¹ Hydro production excluding volumes for holders of interests (at cost) and volumes resulting from pumping.

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Appendix



Income statement

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€m	Q1/2019	Q1/2020
	Total	Total
Revenue	1,208.4	1,257.3
Electricity revenue	1,006.6	1,060.1
Grid revenue	152.5	142.7
Other revenue	49.3	54.5
Other operating income	10.2	15.5
Expenses for electricity purchases & use of fuels	-747.4	-798.5
Other operating & personnel expenses	-123.2	-143.2
EBITDA	348.0	331.0
Depreciation & amortisation	-89.7	-94.7
Effects from impairment tests	0.0	-0.1
EBIT	258.3	236.2
Result from equity interests & oth. interests	13.7	10.9
Interest income/expense	-22.2	-13.5
Other financial result	6.2	-7.2
Effects from impairment tests	0.0	0.0
Financial result	-2.2	-9.8
Taxes	-56.8	-50.2
Group result	178.1	156.5
Minorities	21.1	19.6
Earnings per share (€)	0.51	0.45

Balance sheet (short version)

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€m	31.12.2019	31.3.2020	Change
Non-current assets	11.062	11.067	0%
Current assets	777	1.058	36%
Total assets	11.839	12.125	2%
Equity	6.568	6.845	4%
Non-current liabilities	4.107	4.140	1%
Current liabilities	1.163	1.140	-2%
Total liabilities	11.839	12.125	2%

Cash flow statement (short version)

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€m	Q1/2019	Q1/2020	Change
Cash flow from operating activities	380	298	-21%
Cash flow from investing activities	-280	-148	–
Cash flow from financing activities	-31	-86	–
Change in cash and cash equivalents	69	64	-7%
Cash and cash equivalents at the end of the period	108	109	1%

Capital market calendar 2020

	6/6/2020	Record date for Annual General Meeting
	16/6/2020	Annual General Meeting
	23/6/2020	Ex-dividend date
	24/6/2020	Record date for dividends
	6/7/2020	Dividend payment date
	30/7/2020	Result and interim report quarters 1–2/2020
	5/11/2020	Result and interim report quarters 1–3/2020

Management

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Wolfgang Anzengruber
CEO, Chairman of the Managing Board



Michael Strigl
Deputy Chairman of the Managing Board



Peter Kollmann
CFO, Member of the Managing Board



Achim Kaspar
Member of the Managing Board

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